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## RESEARCH FIELDS

Labor Economics, Experimental Economics, Economics of Education, Behavioral Economics

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## EDUCATION

- 2022 – present    **Ph.D. in Economics and Econometrics**, University of St. Gallen  
Advisor: Beatrix Eugster  
Research stay: Bocconi University, Jan–Jul 2026 (host: Michela Carlana)  
Research stay: University of Chicago, Sep–Nov 2025 (host: John List)
- 2019 – 2022    **M.Sc. in Economics** (*summa cum laude*), Bocconi University
- 2016 – 2019    **B.Sc. in Economics**, Bocconi University  
Exchange: University of Wisconsin-Madison, Jan–May 2019

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## EMPLOYMENT

- Feb–Jun 2023    **Research Assistant**, New York University Abu Dhabi | PI: Nikos Nikiforakis
- Jan–Jul 2022    **Research Assistant**, Bocconi University | PIs: Michela Carlana & Eliana La Ferrara
- Mar–Jun 2022    **Research Assistant**, EUI | PIs: Sule Alan, Michela Carlana & Marinella Leone
- Apr–Jul 2021    **Research Assistant**, Bocconi University | PI: Edoardo Croci
- Jul–Oct 2020    **Research Assistant**, Bocconi University | PI: Vincenzo Galasso

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## JOB MARKET PAPER

### Self-Esteem and Procrastination: Evidence from a Field Experiment

*Abstract: This study presents causal evidence on the effect of self-esteem on procrastination, using a field experiment with college students. Leveraging a novel high-frequency dataset from a learning app, I randomly assign students to a self-esteem booster, a goal-setting intervention, or a control group, with treatments delivered through weekly notifications. I find that students who receive the self-esteem booster procrastinate less, while the goal-setting intervention has no effect. This effect persists in the months after the intervention, supporting a habit-formation mechanism. Finally, students in the self-esteem booster group also report higher self-esteem and lower procrastination in surveys.*

Presented at: Ph.D. Seminar, St. Gallen; EER Summer School in Experimental and Behavioral Economics, Rome; The Chicago School in Experimental Economics, Chicago; Advances with Field Experiments (AFE) Conference, Chicago; North-American Economic Science Association (ESA) Meeting, Tucson; Behavioral Economics Lab Group, Chicago Booth; University of Chicago Experimental Group, Chicago; Economics Brown Bag Seminar, St. Gallen; SKILS Seminar, Laax; Behavioral Insights and Parenting Lab, Chicago Harris; LEAP Lunch Seminar, Bocconi University; Milan PhD Economics Workshop, Bocconi University; Swiss Society of Economics and Statistics (SSES) Annual Congress, St. Gallen; European Economic Association (EEA) Meeting, Dublin; European Association for Labour Economists (EALE) Conference, Barcelona; European Economic Science Association (ESA) Meeting, Barcelona; Swiss Education Network Workshop, St. Gallen; Innovation Growth Lab (IGL) (scheduled); Economics Brown Bag Seminar, Lugano (scheduled)

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## WORKING PAPERS

### The Thin Line: AI Performance Evaluation and Risk Taking

*Abstract: How does replacing human evaluators with AI affect workers' risk taking? I exploit the staggered adoption of Electronic Line Calling (ELC) in professional tennis, a technology that replaces potentially biased human line judges with an accurate automated camera system, in a sample of 13,073 matches, 552 players, and 94 tournaments from 2021 to 2025. Using a fixed-effects design that isolates within-player variation across tournaments with different ELC status, I study the impact of ELC on serve risk taking. I find that ELC reduces the ace rate by 0.50 percentage points (7% of the control mean) and the double-fault rate by 0.15 percentage points (4% of the control mean), and raises the first-serve-in rate by 0.39 percentage points (1% of the control mean). Players also react by adjusting the direction of their serves. A model in which human leniency acts as insurance for aggressive play rationalizes these findings and implies that the precision gains from AI monitoring may come at the cost of discouraging productive but risky behavior.*

Presented at: PhD Seminar, Bocconi University

## WORK IN PROGRESS

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Intergenerational Mobility: The Role of Peers in Higher Education (with Elisabeth Essbaumer and Beatrix Eugster)  
On the Mechanisms of Ability Peer Effects (with Beatrix Eugster and Valentina Sontheim)  
In or Out? Goals and Productivity (with Jeremia Stalder)  
Digital Cupid? Dating Apps, Mental Health, Beliefs and Sorting: Evidence from a Field Experiment (with Matteo Fossi)  
Loneliness and Time Preferences (with Giovanni Burro)

## TEACHING EXPERIENCE

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### *University of St. Gallen - Undergraduate*

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|-------------|---------------------------------------------------------------------------------------------|
| Fall 2026   | Data Handling, Teaching Assistant for Aurelien Sallin                                       |
| Fall 2026   | Personnel Economics, Teaching Assistant for Beatrix Eugster                                 |
| Fall 2026   | Microeconomics, Teaching Assistant for Magnus Hoffmann                                      |
| Fall 2025   | Data Handling, Teaching Assistant for Aurelien Sallin                                       |
| Spring 2025 | Empirical Research Methods, Teaching Assistant for Beatrix Eugster and Johanna Kutz         |
| Fall 2024   | Data Handling, Teaching Assistant for Aurelien Sallin                                       |
| Spring 2024 | Empirical Research Methods, Teaching Assistant for Beatrix Eugster and David Preinerstorfer |
| Fall 2023   | Data Handling, Teaching Assistant for Aurelien Sallin                                       |
| Spring 2023 | Empirical Research Methods, Teaching Assistant for David Preinerstorfer and Jana Mareckova  |

## ACADEMIC SERVICE

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| 2023 – present | Theses supervision for the Bachelor of Arts in Economics                          |
| 2023 – 2025    | Co-started and coordinated a PhD seminar series                                   |
| Spring 2025    | Co-organizer, Applied Micro PhD Seminar                                           |
| Fall 2024      | Member of the student-led panel interviewing faculty candidates in Econometrics   |
| Fall 2024      | Member of the student-led panel interviewing faculty candidates in Microeconomics |

## AWARDS AND GRANTS

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- Green Box Programme (Co-PI), financed by the University of St. Gallen (CHF 10,000)
- Crowdfunding campaign on wemakeit, partially financed by the Swiss National Science Foundation (CHF 4,200)
- Behavioral Lab Mini Research Grant (Co-PI), financed by the University of St. Gallen (CHF 500)
- Scholarship – College of Merit Castelbarco, financed by the National Social Security Institute (~€50,000)

## PUBLICATIONS

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- Are European cities achieving emission reduction commitments? A comparative analysis under the Covenant of Mayors initiative (with Lucchitta B., Palermo V., Melica G., Molteni T., Bertoldi P., Croci E.). **Heliyon**, 2024.

## SKILLS

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|-----------|--------------------------------------------------------------------------------|
| Languages | Italian (native), English (proficient), Spanish (intermediate), German (basic) |
| Software  | R, $\LaTeX$ , Python, VS Code, GitHub, RStudio, Stata, Overleaf                |

## REFERENCES

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### **Professor Beatrix Eugster (Advisor)**

University of St. Gallen  
beatrix.eugster@unisg.ch

### **Professor Michela Carlana**

Bocconi University  
michela.carlana@unibocconi.it

### **Professor Bruno Caprettini**

University of St. Gallen  
bruno.caprettini@unisg.ch

### **Professor Giuseppe Sorrenti**

University of Lausanne  
giuseppe.sorrenti@unil.ch